



Documentation Required for Term Sheet

3 Color Photos or Old Appraisal
Personal Financial Statement
2016 and 2017 YTD Profit and Loss
Operating Agreement/By-Laws
Rent Roll (if applicable)

Purchase Sales Agreement (if purchase)
Hud-1 (if purchased in the last 3 years)
Resume / Background
List of Improvements Made / Required
Intake Form (typed required)

PROJECT NAME

LOAN INFORMATION

Loan Amount :
Duration (term) :
Closing deadline :
Reason for deadline :

LIEN INFORMATION

Amount of existing first lien :
Amount of other liens :

COLLATERAL INFORMATION

1. Collateral Type :

a. Investment Real Estate

- Residential Multifamily Office Retail Industrial Mixed-Use Hotel Self-Storage Mobile Home Parks
Medical Senior Care Facilities Golf Courses & Marinas.

b Owner Occupied

- Office Retail Industrial Mixed-Use Hotel Self-Storage Automotive Medical Golf Course
Other Special Use Facilities.

2. Number of Units : 3. Total Square Footage :
4. Street Address :
5. City : 6. State :
7. Purchase Price and Purchase Date (if refi) :
8. "As Is" Real Estate Value : 9. Date of "as is" appraisal/bpo :
10. Net Operating Income (NOI) : 11. Capital Expenditures Since Purchase (\$)
12. Vacancy (%) :

GUARANTOR(S) INFORMATION

Net Worth of Guarantor(s) :
Estimated liquid assets of Guarantor(s) :
FICO Score of Guarantor(s) :
Guarantor(s) investment in collateral - current or proposed :

USE OF PROCEEDS

Please provide a concise description, a few sentences, on the Use Of Proceeds (i.e., discuss: acquisition, refinance, site improvement, tenant improvements, planning, design/permitting, carry costs and etc..).

[Empty box for Use of Proceeds description]

EXIT STRATEGY

Please provide a concise description, a few sentences on the Exit Strategy (e.g. discuss prospective buyer, prospective permanent financing). Express Capital Financing will require a borrower that has thought through multiple & viable exit strategies.

[Empty box for Exit Strategy description]